The purpose of the Multinational Management major is to prepare MBAs for consulting, financial, managerial, and entrepreneurial positions in which a sophisticated understanding of international opportunities, the multinational firm, the international competitive environment, and the cross-national political and social aspects of business is required. The major consists of courses on multinational management complemented by functional electives in the areas of finance, marketing, accounting, legal studies, public policy, real estate or healthcare management.

REQUIREMENTS FOR THE MAJOR

The Multinational Management major requires four credit units beyond the required Wharton core. MGMT classes in the required Wharton core are non-waivable and include MGMT 610 (Foundations of Teamwork and Leadership, 0.5 cu) as well as your choice of MGMT 611 (Managing the Established Enterprise) or MGMT 612 (Managing the Emerging Enterprise) or MGMT 613 (Managing the Established Enterprise, WEMBA only).

1. At least 1.5 cu of Multinational Management electives:
   - MGMT 715    Political Environment of the Multinational Firm (0.5 cu)*
   - MGMT 720    Corporate Diplomacy*
   - MGMT 817x   Global Growth of Emerging Firms**
   - MGMT 871    Advanced Global Strategy (0.5 cu)
   - MGMT 875    International Comparative Management**
   - MGMT 894    ASP for Multinational Management

*Only one of MGMT 715 and MGMT 720 may be taken.

**If MGMT 817x and MGMT 875 are not offered, an international course from the list below may be substituted with approval of the advisor.

2. Remaining credit units from any other international courses at Wharton are applied to the major pending approval by the advisor. New course offerings, changes in offerings, and changes in content make it impossible to provide a firm list of approved courses,
but the following is a list of courses that have typically been approved for the Multinational Management major:

- BEPP 789  Nations, Politics, and Markets
- FNCE 731  International Corporate Finance
- FNCE 732  International Banking
- HCMG 859  Comparative Health Care Systems
- HCMG 868  Private Sector Development in Global Health (0.5 cu)
- HCMG 890  Health Care Innovation in India
- LGST 802  Global Corporate Law and Management
- LGST 820  International Ethics
- LGST 830  Social Impact and Responsibility
- MGMT 788  Managing and Competing in China
- MGMT 809  Private Equity in Emerging Markets (0.5 cu)
- OIDD 673  Global Supply Chain Management (0.5 cu)
- REAL 705  Global Real Estate
- REAL 821  Real Estate Development
- REAL 890  International Real Estate Comparisons (0.5 cu)
- Global Modular Courses, Global Virtual Courses, Advanced Study Projects or Independent Studies that are highly international in scope and pedagogical purpose.